

Total Cloud Solutions and Services

OMNIA Partners Contract Title: Total Cloud Solutions and Services

Lead Agency: Region 4 ESC-TX | Contract Number: R220802



Cloud Purchasing Made Easy

Help your state and local government and K-12 or higher education institutions drive efficiencies, effectiveness and real savings with Ingram Micro Public Sector, offering Total Cloud Solutions and Services on a national cooperative contract through OMNIA Partners.

Harness the Power of the Cloud With Ingram Micro and OMNIA Partners

The cloud is revolutionizing the way we do business. The nature of its scalability, security and low-cost infrastructure helps you modernize, innovate and obtain actionable insights.

Through the power of leading technology manufacturers and authorized resellers, Ingram Micro Cloud can deliver certainty and control to your cloud investment through the cooperative contract.

Ingram Micro, one of the largest IT distributors in the world with over 28,000 employees and 170,000 IT solution partners, offers market-leading cloud solution services to state and local government agencies, education institutions, nonprofits and public sector organizations.

With a competitively solicited and awarded cooperative contract through OMNIA Partners, Ingram Micro enables participating public agencies to migrate, grow, secure and optimize their cloud investment and technology solution requirements through the unmatched global reach of scalable SaaS, IaaS and PaaS solutions.

Here are some quick facts about Ingram Micro:

- ▶ U.S. owned with 35K+ employees and \$47B+ revenue
- ▶ Global footprint with over 1,700 vendor partners
- ▶ AWS Advanced Consulting Partner and Distributor since 2010
- ▶ Leading Microsoft Software Distributor for over 30 years
- ▶ Dedicated Public Sector distributor
- ▶ 350+ AWS and Microsoft Azure certified professionals
- ▶ AWS DevOpCompetency
- ▶ AWS Cloud Management Tools Competency

Available Cloud Solutions and Services



Ingram Micro Cloud Professional Services

Ingram Micro Cloud Professional Services Design and Architecture Specializations include services for:

- ▶ Cloud storage and networking
- ▶ Disaster recovery
- ▶ Data lakes
- ▶ Virtual desktops
- ▶ Serverless architecture and API
- ▶ Advanced and hybrid networking architecture
- ▶ Automation and DevOps
- ▶ Containerization and hyper-scaling
- ▶ Security architecture
- ▶ Big data (beginning in 2023)

Beginning in 2023, Ingram Micro Cloud will offer top IT solutions from additional OEMs through our vendor partners.

Other Ingram Micro Value-Added Services

In addition to our cloud portfolio offering, Ingram Micro is pleased to provide access to other technology solutions from our manufacturers, which includes:

- ▶ Artificial intelligence and machine learning
- ▶ Big data
- ▶ Cybersecurity
- ▶ Cloud computing
- ▶ Components
- ▶ Data center
- ▶ Health IT
- ▶ Internet of things (IOT)
- ▶ IT peripherals
- ▶ Mobility
- ▶ Chromebooks
- ▶ Networking
- ▶ Physical security software and licensing
- ▶ Storage
- ▶ Supplies and accessories
- ▶ Telework and distance learning
- ▶ Workstations and systems
- ▶ Virtualization
- ▶ And much more

Ingram Micro Public Sector will add additional manufacturer lines throughout the duration of the contract. Below is a sample of Ingram Micro manufacturers. Contact us if you would like to request a specific manufacturer to work with.



If your participating members have preferred or existing technology resellers, please refer them to Ingram Micro Public Sector so they can explore becoming an authorized agent.

Check out Ingram Micro Public Sector OMNIA Partners [Total Cloud Solutions and Services Contract](#)

Contact us for more information: OMNIA_Sales@ingrammicro.com

OMNIA Partners, Public Sector is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement. Our immense purchasing power and industry-leading suppliers have produced a comprehensive portfolio of cooperative contracts and partnerships, making OMNIA Partners the most valued and trusted resource for organizations nationwide.

